



IFSECINDIA

16 - 18 October 2008
Pragati Maidan New Delhi



FIREXINDIA

16-18 October 2008
Pragati Maidan New Delhi

GLOBAL OUTLOOK, LOCAL APPROACH

CONCURRENT INTERNATIONAL CONFERENCE

October 16-17, 2008, Hall 12A, Pragati Maidan, New Delhi

Indian Fire & Security Inc.:
CROSSING THE RUBICON



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Conference Jointly Organised by



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CONFERENCE BACKGROUND

The 2008, two day Fire and Security Conference will take place from the 16-17 October at Hall 12A, Pragati Maidan, New Delhi, India alongside a three day concurrent exhibition from 16-18 October. The Conference looks set to become a must-attend event for the entire South Asian region.

The theme for this landmark Conference is :”**Indian Fire and Security : Crossing the Rubicon**”

The overall security market is worth almost US\$530mn. It is split at 58% on product and 42% on installation/maintenance.

Since 2002, the market for Security and Fire Protection products has grown by around 47%. Fire has increased by 71%, while security has increased by 21 %.

The market is enjoying unprecedented growth. However, lack of standards and legislation, as well as numerous small unregulated players, are constraining growth factors and ensuring severe price competition. India has a dual market environment, both of which are growing. On the one hand is the market for higher value products for installation in foreign-driven investments, such as Business Process Outsourcing and strategic, nationally critical sites; on the other, installation of lower value products in Indian infrastructure, commercial enterprise and public sector locations.

The Conference is aimed at debating these issues from an Indian perspective, in order to discuss and highlight the emerging opportunities ,challenges and trends in the security and fire market, to provide the end user with solutions for their fire and security needs.

CONFERENCE OBJECTIVES

- To discuss the emerging trends, opportunities and challenges arising in the Indian security and fire market
- To focus on the new technology ,discussing its potential and application in the industry scenario from India's point of view
- Discussing to source new solutions to existing issues in your organisation
- To provide support to make better informed purchase decisions on security solutions
- Addressing the rapidly growing Indian economy with increasing security needs, with global aspects
- Discussing the commercial security and fire applications being driven by financial institutions, super malls, housing, BPO and IT Industries
- Addressing on Nationwide disaster management forces ,search and rescue equipment

WHO SHOULD ATTEND?

Following personnel from various industry verticals:

- Facilities Managers
- Security Managers
- Administrative Managers
- Operations Managers
- Estate Managers
- IT Managers
- Procurement Managers
- Consultants & Specifiers
- Electrical Consultants
- Fire Consultants
- Safety Managers
- Design Managers
- Instrumentation Managers
- Architects



PROGRAMME SCHEDULE

LARGEST International Security and Fire Technology
Exhibition & Conference in India

October 16, 2008

Fire Track

Hall 12A, Pragati Maidan, New Delhi, India

1030 hrs – 1200 hrs Session I - Codes & Standards	
Panel Discussion : 1 Cracking the Codes	Moderator: S. K. Dheri, Managing Director, DLF Services Ltd. - Sultan Javeri, Regional Director, National Fire Protection Association, Europe - Brendan McGrath, Manager, International Codes & Standards Group, FM Engineering International Ltd. - V Jagdish, Business Manager FPS, Emerging Markets, Underwriters Laboratories (India) - Dr. Deborah Smith, Director of Fire Sciences, LPCB (BRE Global Ltd)
2 Performance Based Fire Codes for Building Fire Safety	- Shamim Rashid - Sumar, Director/Engineering Manager - UAE, Rolf Jensen & Associates, Inc.
1200 hrs – 1300 hrs Session II - Fire Detection Systems	
3 Breathing new life: aspirating smoke detection 4 Emerging trends in fire Detection systems 5 Trends in Notification and Evacuation	Moderator: Lalit Gabhane, Head of Fire and Life Safety, ITC Ltd. - Stuart Ball, EMEA Marketing Leader, System Sensor - Brian O'Mahoney, Director Global Product Management Fire, Siemens - Mary Foster, Director of Marketing A/V Business Unit, Honeywell Life Safety Americas
1400 hrs – 1515 hrs Session III - Suppression Solutions	
6 Clearing the fog around High Pressure Water Mist Systems 7 Sprinklers Beyond the "Standard" Response 8 Coming Clean on Clean Agents. Global Regulatory Update: Developments Impacting Clean Agent Fire Protection	Moderator: T.R.A Krishnan, Former GM of Tariff Advisory Committee - Ruediger Kopp, Sales Manager (Dipl.-Eng.), FOGTEC Fire Protection - John Robertson, Director Sales - Fire Suppression Asia Pacific, Tyco Safety Products - Henry C Chang, Business Development Manager, 3M Specialty Fluids
1530 hrs – 1630 hrs Session IV - Passive Fire Protection	
9 Passive Fire Protection for high rise buildings in lieu of compartmentation and smoke management as per Revised NBC 2005 10 Passive Fire Protection– Engineering Analysis And Management 11 Cable for Critical Fire Circuits	Moderator: Dr. G. C. Misra, Deputy Chief Fire Officer, Delhi Fire Services - Raman Kapur, General Manager - SAARC Region, Promat International (Asia Pacific) Ltd. - Suvir Singh, Scientist, Fire Research Division, Central Building Research Institute, Roorkee - Stuart Weir, Global Product Manager, Tyco Thermal Controls

October 17, 2008

Security Track

Hall 12A, Pragati Maidan, New Delhi, India

1000 hrs – 1130 hrs Session I: Opportunities	
1 Shifting Paradigm in Commercial and Real Estate Security Solutions requirements 2 Aligning Internal Security Strategy with Business Objectives 3 Evolving end user security requirements - Emerging Opportunities	- Vinayak Sane, Principal Consultant, Elmark Engineers - Capt. Percy Jokhi, Head Security and Vigilance, First Source Solutions Ltd. - Rajan Luthra, Vice President, Reliance Retail Ltd.
1145 hrs – 1315 hrs Session II: Challenges	
4 Implement Secure, Robust & Scalable Network for your Security Investment 5 Convergence of Electronic Security, IT & Telecom – Creating a whole new world of possibilities 6 Robbery on the Information Highway	- Mr. Shiv Deviah, VP, Integrated Security, Automation and Communication (ISAC), FirePro Systems Pvt. Ltd - K. Balasubramanian, Director, Q-Pro Consulting Engineers Pvt. Ltd. - Dr. P. Shekhar, CMD, Micro Technologies
1400 hrs – 1445 hrs Session III - Panel Discussion	
7 Central Monitoring Stations (Alarm / Video): Is there a case for a successful CMS business in India	Moderator - Rajan Luthra, Vice President, Reliance Retail Ltd. - Santosh Pillai, Chief Technology Officer, Zicom Electronic Systems Ltd. - Ajay Gupta, Managing Director, G4S Systems (India) Pvt. Ltd. - Sunil Rao, Business Unir Head - Security System Div, Eureka Forbes - Prashant Nayak, Vice President Corporate Security & BC, HSBC
1445 hrs – 1545 hrs Session IV - Cutting Edge Technology" Showcase	
8 Integrated Solutions for Real Estate 9 Security Solution for Beijing Olympic Games	- V. Bhanumathy, Principal Consultant and MD, ATE Control Solution (P) Ltd - Daniel Chau, Marketing Director, Honeywell
1600 hrs – 1700 hr Session V: Emerging Trends	
10 Supply Chain Security: The next Frontier 11 Smart Buildings – Facts or Fiction 12 Smart Eyes - how to invest smartly in intelligent video	- Anand Mecheri - CEO & MD, Siemens Building Technologies Pvt. Ltd. - Nikhil Krishen, Kanwar Krishen and Associates - Dhiraj Wali, Vice - President, Security Systems Division, Bosch Ltd.

KEY TAKE AWAYS

- Networking Opportunities-Mingle with Key Industry Figures and Peers
- Exchange Knowledge And Practice
- Attend the Range of Educational Seminars Taking Place at the Event
- Source New Solutions to Existing Issues in Your Organisation
- Make Better Informed Purchase Decisions
- Share Best Practices





ABOUT THE ORGANISERS

CMP

CMP Asia is the leading organiser of exhibitions in Asia, with associated print and online media. Owned by United Business Media Limited which is listed on the London Stock Exchange, we organise over 110 trade fairs and provide high-quality business information through 22 publications and associated websites. With our headquarters in Hong Kong, we have over 600 staff in 14 major cities in Asia and the USA. CMP Asia is the biggest commercial exhibition organiser in Asia and India, and the leading commercial exhibition organiser in China.

FSAI

Fire and Safety Association of India is the trade body and a chamber of commerce of the Fire Protection, Safety and Security Engineering services industry in India. FSAI was set up to facilitate business and trade in safety, fire protection and security engineering as a non-profit organization under the Tamil Nadu Societies Act of 1975. It has also set about the task of implementing high ethical standards among its members and spread the awareness of life safety to society at large.

The primary objective of the association is to act as a catalyst for growth of the fire protection, safety and security services including the safety equipment manufacturing industry in India. Other goals include promotion and application of contemporary global practices and developments in Fire Safety and Security systems enabled through a network of similar associations elsewhere in the world.

FSAI welcomes as members, companies, firms and other stake holders who will make positive contributions to further the cause of life safety in India.

CONTACTS FOR REGISTRATION

Delegate Registration

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REGISTRATION DETAILS

Delegate Fee

One day registration cost is INR 3500 / USD 90
Two day registration cost is INR 6000 / USD 120
*Service Tax 12.36% applicable

Delegate Fee for FSAI / APSA / ISHRAE / IPA Members

One day registration cost is INR 3000
Two day registration cost is INR 5000
*Service Tax 12.36% applicable

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